

# Conergy Distribution Sales Group Serving the Small Commercial Market



## Commitment, the foundation of a successful partnership.

**A modern energy solution for commercial enterprise.** Hedging against the rising price of fossil fuel with the reliability of solar energy is a wise economic decision and an environmentally responsible solution to power generation. Ontario's feed-in tariff or FIT Program's - guaranteed pricing structure - makes solar more affordable than ever. This program is increasing financial returns to businesses that invest in solar and making commercial PV installations today's fastest growing segment of the solar market. Conergy provides a single point of contact for turnkey commercial PV solutions from financing and design to installation and service.

**Conergy partners compete for commercial projects successfully.**

Fortune 500 companies, government agencies and small business owners represent the fastest growing market segment for solar energy. Conergy is a strong partner for qualified system integrators and project developers. We offer the most competitive financial tools in the commercial market and the expert support required to win projects. We have a large portfolio of products tailored for commercial applications including PV modules, mounting systems, string and central inverters and revenue-grade system monitoring. Our dedicated technical engineers are available for design and construction consultations. They will also assist with permitting and procurement ensuring maximum energy production and system reliability for the entire life of the system.

**Innovative technical design and financial engineering.** Conergy's Distribution Sales Group works with an extensive network of installers to meet the market demand for solar energy with innovative PV technologies that help commercial sites generate clean power while realizing substantial cost savings. In conjunction with our solar products, Conergy Installers offer an array of commercial financing options customized for renewable energy projects and tailored to suit an organizations' energy requirements and maximize their investment. Innovative financing programs are a foundation for meeting the power needs and budget requirements of commercial sites.

**Project considerations:**

- | Incentive structures
- | Energy load profiles
- | Tiered utility rates
- | Sustainability goals

When calculating the best financing options for a system, a Conergy Installer takes these and many other complex, interdependent factors into consideration. Systems can be sized to maximize investment and financial solutions tailored to specific customer needs. We do the number crunching to produce a comprehensive financial package that demonstrates the benefits of achieving commercial power objectives through solar energy.

**Discover solar energy:**

[www.conergy.ca](http://www.conergy.ca) | [info@conergy.ca](mailto:info@conergy.ca) | (888) 489-3701

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## The Conergy advantage.

**Conergy offers cutting-edge technology**, a national network of expert system integrators and installers, individualized support and financing flexibility for power generation that surpass an organization's expectations and become a valued asset.

### As an industry leader we:

- | Source more renewable energy products than any other company in the world
- | Offer competitive financing options for commercial energy systems
- | Have the experts to successfully navigate a project through the tariff structure
- | Provide detailed financial, energy and project documents

**Global strength.** As one of the world's largest companies solely dedicated to solar energy, Conergy is passionate about meeting the world's power needs with clean, economical solutions. In fact, in the past decade, Conergy has deployed over 1 gigawatt of renewable energy and has a global presence in more than 20 countries on five continents. Over the past 20 years as a distributor of clean energy technology and services, Conergy has helped hundreds of small business owners enter and successfully compete in this thriving industry. We provide a range of tools to help business owners at any stage of their business—and ensure they meet our high standards, delivering maximum value to end-customers.

